

Answers to questions made for three Requests for Proposals

The following Requests for Proposals were published on the Landscape Resilience Fund website (<https://landscaperesiliencefund.org/news/call-for-proposals/>). This document gathers the questions made by potential Offerors to the following RFPs:

- RFP-LRF GEF-2023-001 – Process & Compliance
- RFP-LRF GEF-2023-002 – Development of an Environmental and Social Management System
- RFP-LRF GEF-2023-003 – Development of an Impact Framework & Model Farm

Questions for these RFPs were received by January 29, 2024, and the answers are included in this document, which will be published in the same link by February 5, 2024.

Answers for RFP-LRF GEF-2023-004 – Financial Planning & Business Plan, will be published in a separate document, as it has a different deadline for submission of questions by potential Offerors.

Question 1

RFP-LRF GEF-2023-002 shows that Annex 3: LRF's ESG Guidelines for SMEs is to be included as a separate Annex alongside this Document. Please share this Annex with us to enable us tailor the proposal accordingly.

Response to question 1: We appreciate that you have flagged this issue and we apologize for not providing this document since the beginning. The document corresponding to this Annex will be published on the website, in the same link where the RFPs have been published.

Question 2

Regarding RFP-LRF GEF-2023-003, Activity 1 - Design of a Monitoring, Evaluation, and Reporting System for a Coffee Project, Deliverable 1: Theory of Change

Is the information readily available that the ToC should be based on? I.e., can the ToC be developed independently by the consultancy or should it be the outcome of workshop sessions with relevant stakeholders?

Response to question 2: The CEO of the company has a strong vision of the company and there are a lot of impactful activities already happening. Nevertheless, the actual ToC hasn't been written down and conceptualised, that is the purpose of this activity. Workshop sessions will likely be required with the owner and key team members to be able to put this on paper. Based

on this information, the consultants should propose a methodology for conducting this work, including the level of engagement that would be needed to develop such ToC.

Question 3

Regarding RFP-LRF GEF-2023-003, Activity 1 - Design of a Monitoring, Evaluation, and Reporting System for a Coffee Project, Deliverable 2: Selection of indicators

How comprehensive should the M&E system be? Is it fair to assume that it will include up to thirty indicators, or should it cover more?

Response to question 3: The LRF Team is currently working with the company to initially draft a list of indicators according to their ambitions and activities. This list contains approx. 18 selected indicators. The consultant will be able to use these indicators and elaborate the work based on them.

Question 4

Regarding RFP-LRF GEF-2023-003, Activity 1 - Design of a Monitoring, Evaluation, and Reporting System for a Coffee Project, Deliverable 3: Design reporting system

Can you provide a high-level interview of the data collection tools and procedures that are currently in place?

Response to question 4: The company does not currently have any procedures in place. The only impact report created for the company was carried out by a third party with their methods.

Question 5

Regarding RFP-LRF GEF-2023-002 and RFP-LRF GEF-2023-003

Would it be an option to separate out the second RFP (Impact Framework and Model Farm) such that Activity 1 is combined with the first RFP (ESMS System). Our view is that an integrated ES and Impact Management System will enable South Pole to consistently track and manage both ES and Impact considerations alongside each other, minimising any potential duplication in effort and resources.

Response to question 5: Yes, it is feasible to provide a proposal for RFP-LRF GEF-2023-002 and activity 1 of RFP-LRF GEF-2023-003. Please be sure to clearly explain in the proposal for RFP-LRF GEF-2023-002 that it includes activity 1 of RFP-LRF GEF-2023-003 and that the budget is disaggregated by deliverables.